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## SUMMER 2012 NEWSLETTER

As you are well aware, postage and printing costs continue to escalate. It is time for us to offer to send you NEWSLETTERS and CATALOGS via email. Besides, it is a more up to date, efficient and easier way to communicate with each of you in a timely manner.

LET'S KEEP IT SIMPLE. If this is agreeable to you, please send us an appropriate email with **your current email address**. If you choose not to send your email, we will continue to send NEWSLETTERS via the postal service.

We do purge our mailing list of contacts which are greater than three years old; unless you have bought a bull or female at one of our sales. If you have become a Spitzer Ranch customer we never delete a customer from our mailing list. Our promise to you is that if we have your email, we will maintain you on our mailing list forever, regardless of whether you have become a customer.

### **SPITZER RANCH BRANGUS HAVE GENETICS FOR HIGH QUALITY MARBLING**

Beef industry discussions, unwarranted criticisms of all Bos Indicus cattle on carcass quality in general and advertisements promoting carcass genetics from various ranching programs of several breeds prompted a critical evaluation of where the Spitzer Ranch cow herd stood as to genetic attributes for marbling as measured by %IMF. While a live calf and fast growth to weaning and yearling age are absolutely the critical profit drivers in the beef industry, carcass quality is important and will become an

even more critical consideration in the future.

It is important to note that %IMF, or what we call marbling in a beef carcass is the single largest driver of USDA Quality Grade. USDA beef carcass graders use Marbling Scores to sort beef carcasses into the quality grades we know as PRIME (P), CHOICE (C), SELECT (SL) and STANDARD (ST). These Marbling Scores are an evaluation of the amount and distribution of fat within the lean of the cut surface of the rib eye muscle between the 12<sup>th</sup> and 13<sup>th</sup> rib. Technically there are ten USDA Quality Grades for "A" maturity cattle (9 to 30 months of age). From the top: P+, P, P- then

C+, C, C- then SL+, SL- and finally ST+ and ST-. From a practical standpoint, however, the meat industry usually lumps carcasses from these grades to **PRIME**, **PREMIUM CHOICE** (CHOICE plus and CHOICE combined), **CHOICE** (CHOICE minus), **SELECT** and **STANDARD**. The negative stigma of the STANDARD grade is such that most carcasses that would actually grade STANDARD are not graded but called "NO ROLL".

Certified Angus Beef (CAB) would always be cattle that are PREMIUM CHOICE. In fact, according to the American Angus Association, the number one reason black cattle fail to qualify for the prestigious CAB brand is

**OUR LEGACY: the Land, the Family, the Cattle (NCBA)**

insufficient marbling to grade CHOICE or CHOICE plus.

Since carcass characteristics in live animals obviously cannot be measured directly, almost all progressive Seedstock Breeders use Ultrasound scanning to measure percent intramuscular fat (**%IMF**) which is directly tied to the Marbling Scores used by USDA graders. Quite simply a feedlot steer or heifer with an ultrasound scan of a minimum **4.0% IMF** would be **CHOICE** and it would take a minimum of **5.8% IMF** to be **PREMIUM CHOICE** with anything above **9.9% IMF** being **PRIME**.

We also need to recognize that feedlot steers and heifers are usually fed to a finished weight based on a "fat endpoint" of 0.45 to 0.50 inches. This fat thickness is also estimated over the rib eye muscle and usually is a visual estimated in the live animal, but some feedlots are using ultrasound scans to get a better prediction.

Therefore, these USDA Carcass Quality Grades are based off of a 9 to 30 month old steer or heifer on feed long enough to achieve, ideally, no more than one half inch of outside fat. Most data would indicate that an animal will either "grade" (that is have at least 4.0% IMF and be CHOICE minus at minimum) at that amount of fat or they do not have the genetic capability to do so. Additionally 0.50 inch of fat also safely keeps animals in Yield Grade 3.

Finally is a little confusion because breed association records adjust %IMF to an age constant (365-Day Yearling) basis and ignore fat thickness. Additionally, because of hormonal and physiological differences, yearling bulls and replacement

females (the way most are developed) are not the same as feedlot steers and heifers. Yearling bulls and heifers have less intramuscular fat than feedlot steers or heifers. Data are a little confusing, but would indicate yearling bulls will have 1.5% to 2.0% less IMF than if they were feedlot steers and yearling replacement females will have about 1.0% less IMF than if they were feedlot heifers.

On to the %IMF evaluation of the SPITZER RANCH cow herd. As of January 1, 2012 our cow herd numbered 63 **Brangus Females** carrying the SPITZER RANCH Box Corner S brand. Five of those were born before we initiated carcass Ultrasound scanning in 2001. It is exciting to report that those 58 ten-year-old and younger females had an average **IMF of 4.5% at only 0.25 inches FAT** as yearling heifers. At that age they were 300 to 400 pounds lighter and carried one quarter inch less fat than had they been feedlot heifers ready to process and they already graded CHOICE.

Had those females actually been in the feedlot, they would surely have had an average IMF of 5.8% or more and would have graded PREMIUM CHOICE. Even more revealing is to break those **Brangus Females** by age grouping where females aged five and less average **4.7% IMF** while yearlings, two-year-olds and three-year-olds average **4.9% IMF**.

Our program must be driving genetic selection in the right direction since the 19 yearling Brangus heifers in this spring's breeding pasture average a **fantastic 5.4% IMF**. Not to forget other traits that are even larger drivers of profit, the entire SPITZER RANCH herd of 58

Brangus Females with a 4.5% IMF at 0.25 inches of fat when they were yearling heifers also averaged a **REA scan of 9.6 sq in, a -0.2 # BW EPD and a 49 # YW EPD all on a frame score averaging 6.2.**

The last set of nine cull Brangus heifers (females culled out as not being good enough to be replacement heifers for our herd) we sent to Precision Feeders Feedlots in SW Iowa had an amazing set of feedlot and carcass arithmetic. These heifers were all "calf-feds" which were weaned at seven months, went on a back-grounding ration and crabgrass grazing for 60 days with our replacement heifers and then were shipped to the feedlot.

Heifers were processed, on average, at 14.8 months of age weighing 1045 pounds. **They had a carcass weight of 654 pounds, 0.52 inches of FAT, an 11.5 sq. in. Rib Eye Area, a Yield Grade of 3.00 with no YG 4s or 5s. Eight of the nine graded CHOICE minus or better (89%) and six were CAB (67%).**

Genetic selection works and you can genetically select a herd of Brangus that can go head-to-head with Angus from a %IMF standpoint. Additionally Brangus can provide industry leading genetics for growth while holding calving problems in check. The final Brangus trump card is the amount of heterosis generated from crossing Brangus with other breeds predominant in the current commercial beef industry.

Do you need to improve your genetics for carcass quality while still herding birth weights and yearling weights in the right direction and holding frame score in check? Then please give SPITZER RANCH GENETICS a closer look!

## 2012 SPITZER RANCH BULL DEVELOPMENT TESTING PROGRAM

The Spitzer Ranch Professional Cattlemen's Bull Development Program for 2012 contains a really nice group of 28 fall-born Brangus and Ultrablack bull calves. We have a cow herd run with our Alliance Cooperators, Hunt's H+ Brangus in NW Georgia. That set of 15 bulls were weaned and placed on Test 2012-1 on June 7. The 13 calves on the home place in SC started Test 2012-2 when weaned June 21.

These calves have enjoyed some of the wildest variations in weather imaginable. One of the wettest seasons on record saw them coated with mud for most of the fall and winter and then the rains all but stopped from April thru June. Since it is contrary to Spitzer Ranch management to ever creep feed calves, weaning weights were about 100 pounds lighter than usual. However, the bred-in genetic potential the beef industry has come to expect from our genetic program remains consistent. We are long time practitioners of "fence line weaning". That along with strict implementation of a complete pre-weaning herd health and vaccination program to reduce stress resulted in calves that weaned extremely well.

Our historical program at Spitzer Ranch is dubbed a "development program" rather than a "gain test" as the goal is not to push bulls for maximum gain, but to develop sound, functional, athletic breeding bulls ready to chase cows and not stand around waiting to be fed. Within three days of weaning calves were turned to crabgrass pastures with

a high protein soy hull and corn gluten feed based ration and free choice bermudagrass hay.

The biggest management challenge is to have something green and growing under their feet from weaning until sale date. As soon as crabgrass quits, bulls normally go to fescue until cereal rye/rye grass pastures are ready to be intensively grazed. Bulls will graze those pastures through sale time and the commodity ration will gradually evolve to less corn gluten feed and a higher percentage of soy hulls as bulls grow and their need for protein decreases.

No after weaning "warm-up period" is utilized and calves begin the development program the day they are weaned. Therefore you get to see their gainability throughout their entire life from birth to yearling ages with no missing segments. Some registered operations use a "warm-up period" to allow for adjustments to being weaned and placed on feed. We believe that management procedure to be counterproductive to true genetic evaluation and prefer to provide lifetime performance on bulls offered for sale.

History indicates these calves will gain somewhere around 3.25 pounds per day and will average being 1300 pound plus long yearlings by sale day. That is certainly an adequate post-weaning gain to be able to sort bulls as to genetics for yearling growth and performance. Additionally they will be hard without carrying excess fat as our bulls typically have only one quarter (0.25) inch of outside fat when ultrasound scanned at about one year of age.

**Page seven** of this Newsletter contains gain reports to date; the

42-DAY progress for Test 2012-1 with current ADG of 3.48 pounds and 28-DAY measurements for Test 2012-2 with current ADG of 3.40 pounds. Of note is that EPDs for the average bull to be offered at the SPITZER RANCH 2012 Bull Sale on February 23 ranks in the **Top 25% for both lighter BW and more WW, the Top 20% for heavier YW, the Top 15% for both more MK and TM and the Top 35% for larger SC** when compared to the average for Nonparent Brangus EPDs.

Think about that for a moment. Where else can you find an extra stout set of Brangus bulls with BW EPDs averaging a full pound less than breed average and at the same time YW EPDs that generate twelve pounds more yearling growth than breed average? The Spitzer Ranch program has always and forever been focused around producing bulls with "curve bender" genetics to sire those easily live-born, but fast growing calves sure to put pounds on the ground and dollars in your pocket. It's our genetic plan and it works.

### Producer Code for Cattle Care

- 1) To provide adequate food, water and care to protect cattle health and well-being;
- 2) To provide disease prevention practices to protect heard health;
- 3) To provide facilities that allow safe and humane movement and/or restraint of livestock;
- 4) To provide personnel with training to properly handle and care for cattle; and
- 5) To make timely observations of livestock to ensure basic needs are being met.

Persons who willfully mistreat animals will not be tolerated.

**National Cattlemen's  
Beef Association**

## WALKER FAMILY IS 2012 ADDITION TO HONOR ROLL

The Walker family at CRAIG ACRES FARM, Ninety Six, SC were named to the Spitzer Ranch Customer Honor Roll on sale day 2012. We began this tradition back in 2004 to express our sincere appreciation to those who have been repeat customers through the years. It is a small attempt on our part to say THANK YOU to all of our customers by honoring individuals that have been loyal to Spitzer Ranch. Those we recognize have given us tremendous support, not just by buying bulls over many years, but recommending us to other beef operations; regularly attending our annual bull sales; cheering for our success and giving us honest and sincere feedback on our genetic program. We can assure you that honoring them certainly means more to us than those individuals. We will continue to add someone each year.

The 640 acre tract of land that is Craig Acres Farm has been continuously family owned and operated since 1942 when Larry Craig, nearing the end of his professional football career, purchased property to initially start a dairy. Over the years the property was converted to a beef operation.

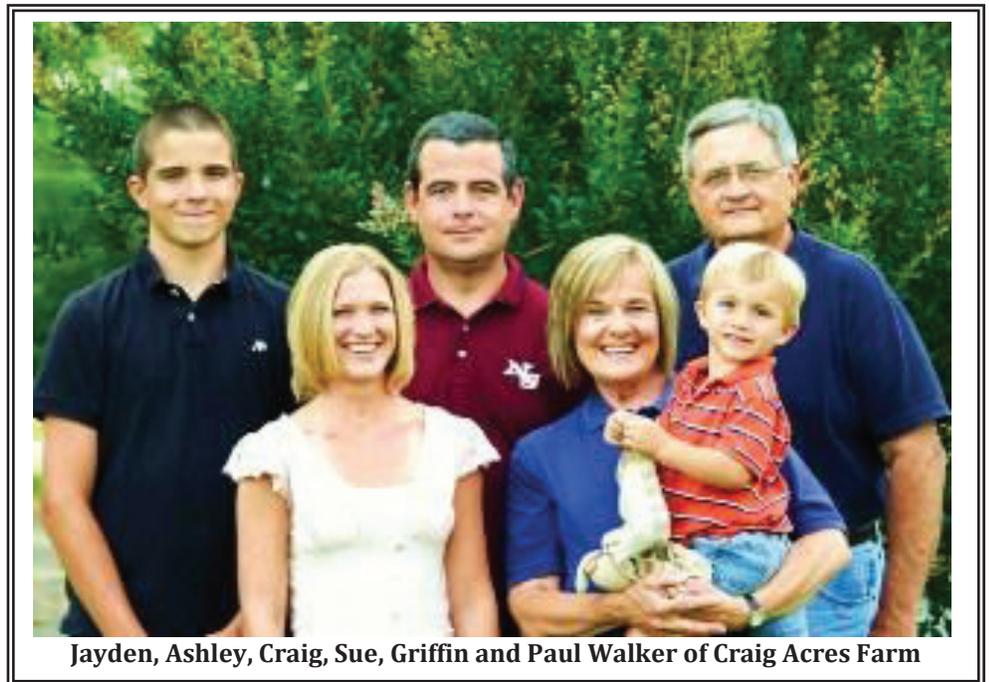
Sue (Craig) Walker grew up on the farm and now lives with husband Paul in the more than 200 year old house she cherished as a child. Sue and Paul moved away and pursued their own careers, but they always loved to return home to be with family in Ninety Six. Their son Craig Walker never missed an opportunity to be on the farm. Summer vacation and Christmas break were always gone too quickly, and time between them seemed to stand still. All three

always knew in their hearts, and looked forward to the day, when visits would be replaced by return to Craig Acres Farm permanently.

Larry Craig passed away in 1992 and Paul and Sue made the decision to move home for good. Farming on a full time basis, while a wonderful experience, brought with it a steep learning curve for the family as a whole. Paul and Craig realized that in addition to lacking cow experience there was a huge knowledge gap that needed to be closed as well. Paul attended "Cow College Classes" conducted by Clemson University Extension. Between formal classes his

utilizing Brangus bulls to produce crossbred mama cows adapted to the heat and humidity of the Carolinas. They eventually met Doc and Patricia Spitzer and became familiar with their Registered Brangus operation. The decision was soon made to shift the entire Craig Acres cow herd to the use of Brangus and Angus sires.

The Brangus X Angus rotational crossbreeding program has been a huge success as measured by any and all performance statistics. Becoming huge believers in buying performance tested bulls they have used the "best they could buy" Spitzer Ranch Brangus bulls



Jayden, Ashley, Craig, Sue, Griffin and Paul Walker of Craig Acres Farm

education was reinforced by constantly covering the materials he was exposed to with Craig. Craig additionally attended the AI School program sponsored by Clemson.

Larry had exclusively utilized Limousin sires for the last decade of his life. Those bulls were purchased with powerful muscling in mind and were used on what was primarily a Charolais X Angus crossbred herd of cattle. But, the Walkers were looking to make a change. Somewhere along the line they heard of the benefits of

exclusively for the past 20 years and have sourced performance tested Angus bulls from several programs. Now far and away the vast majority of their 100 plus cows are Brangus X Angus or Angus X Brangus crossbreds. The Walkers run their crossbred brood cows in three separate herds, partially because of the rotational crossbreeding program, but even more so for ease of management. Younger cows and first-calf-heifers begin calving mid-November followed by the mature cows which

are generally done by March. Calves have typically been sold at the Saluda Livestock Market. Buddy Coleman and his staff have been long time friends and associates of the Walkers and give them advice on following the local market and they try selling calves when the price seems “up”.

### **CRAIG WALKERISMS**

“Live calves sell for much more than those not born; or even worse, dead.”

“Learn to grow grass and then learn to manage grazing to ensure cows eat that grass.”

“All good cattle dogs are Border Collies but not all Border Collies make good cow dogs.”

“Quality in sires is hard to price, but quality sires make life easier.”

“Spitzer Ranch CURVE BENDER GENETICS WORK!”

“BRANGUS CROSSBRED mommas are the best!”

The fourth generation of family is now living at Craig Acres Farm and they all treasure the ebb and flow of the seasons as do so many of us graced to be involved with agriculture. Craig and his wife, Ashley, built a log house on the farm four years ago and they and sons Jayden 14 and Griffin 3 all share in the responsibilities and blessings that farm life entails. Paul and Sue now both stay pretty busy as “full time farmers”. Craig also has additional responsibilities as a Manager with Sun Trust Bank and Ashley is a Nurse at Self Regional Hospital. But the Walkers say it seems like the whole family is working at Craig Acres Farm with what seems like just about every spare minute. We are proud to call them customers and friends.

## **SPITZER FAMILY NEWS**

Wow, until we sat down to put this newsletter together, we sure did not realize just exactly how busy we had been these past several months. Of course our bull sale is always the ultimate focus each year. We again felt blessed by your reaction to our genetic program as we sold bulls into eight states for an overall average of \$2918. Bulls sold from \$1700 to \$5200 and we are most proud of the fact that every bull found a home with commercial cattle operations; many of whom are multi-year repeat buyers. We had a grand time with Daughter-In-Law Loretta and four year old Granddaughter Samantha being with us; now we don’t see how we can run a bull sale without them.

The IBBA Annual Convention always follows bull sale week so Doc was off to Houston, TX Wednesday thru Sunday. As usual it was a time of renewing old friendships and creating new ones. There were several good seminars including a great “eye on the future” talk by Dr. Tom Field.

The middle of March included a trip to Minneapolis-St. Paul, MN for the annual GENEX Board of Directors and Delegates meetings. Updates on their beef bulls, how far ahead of us the Dairy Industry is on using DNA markers to predict dairy performance traits and an afternoon centered on using social media to successfully promote farming and ranching operations highlighted the trip. (If you haven’t already been there, please check out Spitzer Ranch on Facebook.)

The Annual Beef Improvement Federation (BIF) meetings have become a regular feature of our year as we strive to keep up with the latest genetic tools. This year Doc and Patricia used the occasion for a short vacation to visit Ben in Boerne, TX for four days where we

absolutely played tourist. Spent a day at the Alamo and a day in the Hill Country where we toured the Wild Flower Farm and the area history and buildings surrounding the family of President Lyndon Johnson. We always wanted to “Go to Luckenbach, TX” so we did. An experience you won’t understand unless you have been there. All in all, we ate lots of good steaks, slow cooked brisket and Mexican food and had a great time. Then, back to business as we traveled to Houston, TX for BIF educational meetings. A busy eight days in all and we were glad to be back in our own bed.

The end of May, early June found us on a 10-day mission to Pratt, KS. Hauled Dr. Brian a green broke four year old mare that Doc decided he did not need to be fooling with at 65. We returned with an absolutely dead broke nine year old ranch gelding that so far has been bomb proof. Had a little problem with Haley Jo who had decided she really liked Grampa’s horse, but we worked it by Hannah “moving up” to more horse and trading Ole Lonesome to Haley.

I guess we will have to admit that Brian and Loretta are really good parents. It is sure fun for Patricia and I to see those grandchildren (Girls 10, 6 and 4 and Daniel 8) riding and competing on their own horse; and loving it. On top of that are “show goats”, heifers, a whole host of other 4-H projects and even sewing. “Cowgirls have to be well rounded Grampa!” Daniel substitutes wood working in place of the sewing. They are a fun and active family and we really enjoy our much too infrequent visits.

One of the highlights of this year’s KS trip was a visit to Fort Larned which was established in the 1860’s to protect settlers on the Sante Fe Trail. Fort Larned was

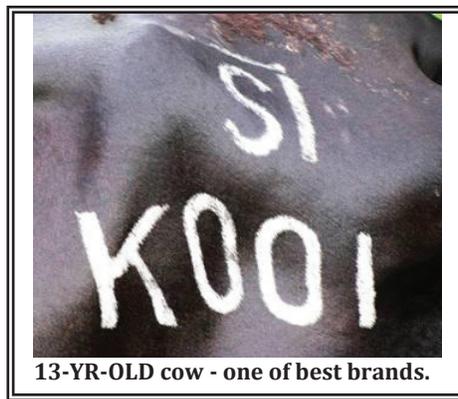
also the last post for the “Buffalo Soldiers” Calvary Troop. We were there for Memorial Day weekend when reenactors, both Infantry and Calvary along with “officer’s wives” take over the fort and allow entrance into all the buildings. We have been to a lot of recreated forts, battlefields and other historic sites, but these sandstone buildings were the very ones the soldiers lived and worked in. They had the bakery with wood-fired brick ovens and the blacksmiths shop all functioning for the weekend. Absolutely amazing as these reenactors don’t go to a motel for the night, they live there functioning just as soldiers would have in the 1860’s for 3-4 days. We were awestruck by the mounted drills, the soldiers in formation and the historical significance.

Just up the road a few miles is the Sante Fe Trail Center Historical Museum and Library. The museum itself is one of the best if you like history of the American movement west. Dioramas depict KS from early Indian times through the last century. On site is a village with a dugout house, a sod house a turn of the century farm house, school, store and lots of other period buildings. A super history lesson was provided for the whole family. Absolutely recommend the trip if you are ever in central KS for Memorial Day weekend.

Since we weaned calves for Test-1 five days after we returned home, that pretty well ended our travels for the year. Dr. Jason has been so busy that we have only seen him once since the bull sale. He is taking some time off from Dentistry soon though and he and Doc look forward to more exploring on the SC-NC Mountain hiking trails.

## **FREEZE BRANDING**

We have had many compliments on our “freeze brands” and several inquiries as to our procedure. We

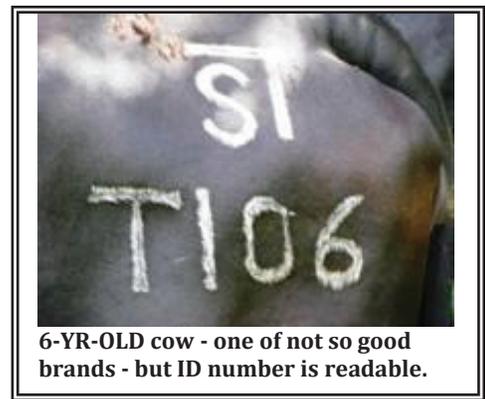


13-YR-OLD cow - one of best brands.

hesitate to declare ourselves experts, but we have been freeze branding for 30+ years and now have a system that results in good brands almost every time. We have tried Liquid Nitrogen and it gives us very inconsistent brands, some great but a good many not readable. For several years we used Dry Ice and Pure Ethanol which gave great results, but ethanol became harder to get and increasingly expensive.

Our system for the past 20 years is to use Dry Ice (pellets seems to work much better than broken slabs) and High Octane Gasoline. Use only the very best four inch Heavy-Duty Copper Irons (we like L&H Branding Irons and NASCO is one supplier). Do not brand animals until they are 12-15 months old. Younger animals squirm a lot and are harder to get to stand straight up and in a controlled manner.

**Procedure:** 1) lightly restrain animal in squeeze chute; 2) use curry comb to remove dirt and loose hair; 3) clip hair as close as possible; 4) brush, brush, brush - the cleaner the hide the better the brand; 5) saturate hide with straight, undiluted automobile antifreeze prior to each branding iron application (a four inch paintbrush works well to apply antifreeze) 6) apply iron firmly - press hard and rock iron up-down-left-right for exactly sixty seconds. Don’t guess, use a clock. Give us a call if we can help - Happy Branding!



6-YR-OLD cow - one of not so good brands - but ID number is readable.

## **POINTS TO PONDER**

“By the time a man realizes that maybe his father was right, he usually has a son who thinks he’s wrong.”

--- Charles Wadsworth

“Don’t worry that children never listen to you; worry that they are always watching you.”

--- Robert Fulghum

“If you want children to keep their feet on the ground, put some responsibility on their shoulders.”

--- Abigail Van Buren

“Too often we give children answers to remember rather than problems to solve.”

---Roger Lewin

“When I was a boy of 14, my father was so ignorant I could hardly stand to have the old man around. But when I got to be 21, I was astonished at how much he had learned in seven years.”

--- Mark Twain

“And, ye fathers provoke not your children to wrath; but bring them up in the nurture and admonition of the Lord.

--- Ephesians 6:4

“You don’t have anything to do? Oh yes, but you do!

---Patricia Spitzer

## SPITZER RANCH Professional Cattlemen's Bull Development Program

### Test 2012-1      42-DAY PERFORMANCE REPORT ~ July 19, 2012

ID Number	Sire	EPDs									Birth				Adj Weaning				OnTest	42-Days					
		BW	WW	YW	MK	TM	SC	REA	%IMF	FAT	Date	WT	WT	RAT	NC	WT	Age	WT	ADG	RAT	WDA	RAT			
Y108	Lambert of Brinks 317R3	0.2	29	46	11	26	0.7	0.25	0.29	0.008	10/17/11	84	545	112	20	610	276	734	2.95	85	2.66	99			
Y111	TCB Catawba Warrior R532	-4.2	24	46	18	29	0.6	0.55	-0.11	0.009	10/21/11	72	500	102	20	552	272	738	4.43	127	2.71	101			
Y118	SR Cadence Warrior S702	-5.5	18	39	14	23	0.7	0.03	0.01	0.005	10/26/11	62	459	94	20	466	267	610	3.43	98	2.28	85			
Y121	TCB Catawba Warrior R532	1.8	35	64	14	31	0.8	0.50	-0.01	0.005	10/28/11	96	512	105	20	548	265	716	4.00	115	2.70	100			
Y122	TCB Catawba Warrior R532	1.8	32	64	14	30	0.7	0.52	-0.05	0.008	10/29/11	98	466	96	20	496	264	610	2.71	78	2.31	86			
Y123	TCB Catawba Warrior R532	-1.1	29	56	17	32	0.7	0.40	-0.10	0.014	10/29/11	86	542	111	20	580	264	706	3.00	86	2.67	99			
Y124	SR Cadence Warrior S702	0.4	31	57	12	28	0.7	0.16	-0.04	-0.002	10/30/11	90	537	110	20	566	263	714	3.52	101	2.71	101			
Y129	SLF Mr Elixir's Punch 797U	1.4	32	52	10	26	0.3	0.29	-0.06	-0.003	11/08/11	90	546	112	20	562	254	696	3.19	92	2.74	102			
Y133	SLF Mr Elixir's Punch 797U	2.1	30	51	13	28	0.2	0.33	0.00	-0.011	11/15/11	94	562	115	20	562	247	700	3.29	94	2.83	105			
Y146	SR Cadence Warrior S702	-2.6	25	49	15	27	0.7	0.15	0.00	0.006	12/07/11	78	460	94	20	396	225	550	3.67	105	2.44	91			
Y156	PR Elixir 698L3	-1.1	22	41	14	25	0.3	0.02	0.07	0.005	10/23/11	78	519	106	20	568	270	722	3.67	105	2.67	99			
Y157	Scipio of Brinks 99T29	1.9	34	63	21	38	0.8	0.79	0.06	0.006	10/21/11	94	581	119	20	640	272	820	4.29	123	3.01	112			
44Y12	WW Cherokee 535W36	-0.3	21	49	15	26	1.1	0.47	0.15	0.005	10/17/11	80	514	105	20	574	276	720	3.48	100	2.61	97			
121Y1	SVF 535N35 23 T689	4.5	35	56	10	27	0.6	0.38	-0.07	-0.010	12/26/11	99	660	100	1	548	206	660	2.67	77	3.20	119			
87Y4	MC Nuff Said 889T50	1.8	37	66	13	31	0.7	0.61	0.04	0.000	11/20/11	74	555	100	1	512	242	678	3.95	113	2.80	104			
<b>15</b>	<b>Total Bulls</b>	<b>0.1</b>	<b>29</b>	<b>53</b>	<b>14</b>	<b>28</b>	<b>0.6</b>	<b>0.36</b>	<b>0.01</b>	<b>0.003</b>		<b>86</b>	<b>531</b>	<b>105</b>		<b>545</b>	<b>258</b>	<b>692</b>	<b>3.48</b>	<b>100</b>	<b>2.69</b>	<b>100</b>			

## SPITZER RANCH Professional Cattlemen's Bull Development Program

### Test 2012-2      28-DAY PERFORMANCE REPORT ~ July 19, 2012

ID Number	Sire	EPDs									Birth				Adj Weaning				OnTest	28-Days					
		BW	WW	YW	MK	TM	SC	REA	%IMF	FAT	Date	WT	WT	RAT	NC	WT	Age	WT	ADG	RAT	WDA	RAT			
Y164	TCB Catawba Warrior R532	-3.3	24	53	18	30	0.9	0.41	0.00	0.014	10/30/11	66	517	91	6	524	263	628	3.71	109	2.39	86			
Y166	TCB Catawba Warrior R532	-1.9	30	60	17	32	1.0	0.50	-0.04	0.006	11/05/11	72	544	96	6	542	257	644	3.64	107	2.51	90			
Y167	MC Alliance 000P3	0.5	32	57	20	36	0.7	0.42	0.14	0.005	11/06/11	78	571	101	6	566	256	652	3.07	90	2.55	92			
Y174	TCB Catawba Warrior R532	-3.0	27	55	18	31	1.0	0.36	-0.05	0.009	11/15/11	68	573	101	6	552	247	646	3.36	99	2.62	94			
Y177	MC Alliance 000P3	0.6	31	56	21	37	0.6	0.41	0.14	0.006	11/21/11	78	581	102	6	546	241	636	3.21	95	2.64	95			
Y187	SR Medicine Man W415	-0.1	29	54	20	35	0.3	0.25	0.11	0.012	12/04/11	78	619	109	6	556	228	664	3.86	114	2.91	105			
Y170	Aces TF Wrangler 145/8	2.5	36	64	21	39	0.3	0.33	0.09	-0.002	11/12/11	94	594	108	8	626	250	712	3.07	90	2.85	102			
Y179	TCB Catawba Warrior R532	-4.1	21	49	22	32	0.8	0.56	0.07	-0.016	11/22/11	64	540	98	8	556	240	666	3.93	116	2.78	100			
Y185	MC Alliance 000P3	4.4	45	72	19	41	0.8	0.55	0.13	0.000	11/30/11	102	593	107	8	588	232	704	4.14	122	3.03	109			
Y189	SR Medicine Man W415	0.0	31	56	17	33	0.4	0.40	0.10	0.007	12/09/11	88	540	104	8	540	223	626	3.07	90	2.81	101			
Y193	SR Medicine Man W415	-0.9	26	50	13	26	0.3	0.38	0.04	0.008	01/05/12	78	458	98	8	458	196	550	3.29	97	2.81	101			
Y197	SR Medicine Man W415	-0.6	32	57	18	33	0.3	0.33	0.01	0.001	01/12/12	76	567	103	8	455	189	564	3.89	115	2.98	107			
*Y209	Yon Right Time T342	NA	NA	NA	NA	NA	NA	NA	NA	NA	11/24/11	92	722	106	3	734	238	788	1.93	57	3.31	119			
<b>13</b>	<b>Total Bulls</b>	<b>-0.5</b>	<b>28</b>	<b>53</b>	<b>17</b>	<b>31</b>	<b>0.6</b>	<b>0.38</b>	<b>0.06</b>	<b>0.007</b>		<b>80</b>	<b>571</b>	<b>102</b>		<b>557</b>	<b>235</b>	<b>652</b>	<b>3.40</b>	<b>100</b>	<b>2.78</b>	<b>100</b>			

\*Y209 is an Ultrablack

Average EPDs SPITZER RANCH BRANGUS Bulls 2012 - Tests 1 and 2

<b>SPITZER RANCH Bulls</b>	<b>-0.2</b>	<b>29</b>	<b>55</b>	<b>16</b>	<b>31</b>	<b>0.6</b>	<b>0.38</b>	<b>0.03</b>	<b>0.005</b>
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Average EPDs BRANGUS Nonparents - Fall 2012 Sire Summary

<b>BRANGUS Non-Parents</b>	<b>0.8</b>	<b>24</b>	<b>43</b>	<b>11</b>	<b>23</b>	<b>0.5</b>	<b>0.37</b>	<b>0.11</b>	<b>-0.003</b>
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# SPITZER RANCH

Professional Cattlemen's  
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