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## WINTER 2014 NEWSLETTER

### SPITZER RANCH OFF-TEST AND YEARLING WEIGHT DATA REPORTS

All of you who follow our program are aware of how hard we work to create those “curve bender” bulls we feel give our customers a leg-up when it comes to you increasing profitability. We present the class of 2013 for your study. A complete performance report on these bulls can be found on page 7 of this newsletter.

A few highlights to point out, beginning with what makes these bulls curve benders. Of the 35 bulls, **80% have birth weight (BW) EPDs lighter** than the average BW EPD for all Non-Parent bulls in the current FALL 2013 Brangus Sire Summary. And, **89% have yearling weight (YW) EPDs greater** than the average YW EPD for the same Non-Parent bulls.

The IBBA has added a calving ease (CED) EPD to the suite of EPDs now reported on Brangus cattle. This new EPD is expressed as a difference in percentage of unassisted births with a higher value indicating greater calving ease when that bull is bred to first-calf heifers. As you would expect, **74% of our bulls have a CED EPD better** than the average for all

Brangus Non-Parent bulls.

But, while we do focus heavily on using herd sires to create curve benders, we do not single trait select. That is why 77% of these bulls also have weaning weight (WW) EPDs heavier than the Brangus Non-Parent bull WW EPD. For the maternal traits you have come to expect from Brangus, **100%, that's right - all of these bulls, have milk (MK) and total maternal (TM) EPDs better** than the average for all Brangus Non-Parent bulls. Additionally, the average scrotal circumference (SC) EPD and rib eye area (REA) EPD for all Spitzer Ranch bulls places them in the Top 40% of all Brangus Non-Parent bulls. Finally, **74% of our bulls have a percent intramuscular fat (%IMF) EPD greater** than the average for all Brangus Non-Parent bulls.

For those of you looking for bulls to breed heifers, **21 of these bulls will be “flagged” as true calving ease bulls** very suitable to breed to heifers with assurance they should sire small calves with very few, if any, calving problems. Our definition of a calving ease bull is pretty strict as they have to have a BW EPD less than breed average and no more than an 79 pound actual birth weight.

While we “preach and teach and select” low birth weight EPDs and high yearling weight EPDs as foundations for profitable beef production systems, we obviously use every piece of verifiable data we can accumulate on these cattle. Appropriate emphasis on carcass traits is of increasing concern in our selection of sires.

We have used Ultrasound Scans to collect carcass data on all of our yearling bulls and their sisters since 1998. We have employed Dr. Andy Meadows, Springwood Livestock Management Services; Wytheville, VA and all scans have gone to CUP Labs for a completely unbiased interpretation of these data.

A summary of our progress in producing Brangus cattle with greater %IMF (marbling) was published in our SUMMER 2012 NEWSLETTER. Carcass scans on this year's yearlings is even more impressive. The 35 bulls in the February sale have an average REA of 12.1 sq. in. with 3.27 %IMF at only .19 inch outside FAT. If they were finished steers at .50 FAT (typical fat at slaughter) they would be well into Choice Premium (CAB). Their sisters were a little fatter at .31 in. FAT but scanned even better at 9.7 sq. in. REA and a fantastic 5.03 %IMF.

OUR LEGACY: the Land, the Family, the Cattle (NCBA)

## THE BEST POLICY

*(By Dr. Dave Sjeklocha and reprinted from BEEF Magazine, December 2013. This is a very worthwhile read!)*

**Moral high ground:** A position or point of view that is ethically superior or more reputable in comparison to others.

Some people claim the animal rights (AR) industry has captured the moral high ground when it comes to Animal Agriculture and how we care for food animals. Whether or not the statement is true, the very suggestion of validity should cause concern for those of us in agriculture, though I find it hard to believe that the AR industry has a claim to any moral position at all.

Truth has the greatest moralistic value, and dishonesty is the surest way to destroy one's reputation. At the recent American Association of Bovine Practitioners' annual meeting, Jerry Stokka, a DVM, friend and North Dakota State University associate professor of livestock stewardship, discussed animal welfare and some of the misinformation/propaganda being spread. He stressed that the stewardship of truth is our responsibility, and we must be good stewards.

I believe that if the AR industry has the moral high ground, its lack of honesty will be its downfall. And there are plenty of instances of dishonesty within the AR industry. One of the most recent involves the Meatless Monday campaign which the AR industry aggressively supports. As this campaign approached its 10<sup>th</sup> anniversary this fall, Animal Agriculture Alliance (AAA) contacted participants of the Meatless Monday campaign to see if they were still participating. AAA ([www.animalagalliance.org](http://www.animalagalliance.org)) learned that half of the institutions listed as participants were no longer participating in the campaign.

\*\*\*Of 56 kindergartens through 12<sup>th</sup>-grade schools listed as participating, 64% no longer or never participated.

\*\*\*Of the 155 colleges and universities listed as participating, more than 43% no longer or never participated.

\*\*\*Of the school districts listed as participating, more than 57% no longer do.

Furthermore, AAA also discovered that several of those listed as participants were never participants and had asked to have their names removed, but the Meatless Monday campaign had refused!

In another example, several AR industry organizations were charged with racketeering when it was discovered that a material witness against Ringling Brothers earned a substantial salary from those groups while the case was being developed. One group has already agreed to a \$9.3 million settlement, and the case is still pending for the other groups.

With the extensive battery of attorneys on the payroll of many of these AR organizations, it will likely be several years before this case is fully settled. But the fact that these groups were charged with a crime most commonly associated with organized crime indicates the corruptive stumble of a movement once considered by many to be a noble cause.

A third illustration of less-than-honest behavior is AR industry advertising. Television ads featuring sad images of dogs and cats in cages insinuate involvement in animal shelters, and are one of the most powerful fundraising techniques for these groups. Yet many of the groups featured in those ads (The Humane Society of the United States in particular) spend very little money to help these shelters; often less than 1% of

their budget.

There are many other instances of dishonesty within the AR industry, which is one of several reasons why it's become referred to as an industry as opposed to a movement. It's become a fundraising and lobbying industry, rather than a movement truly focused on animals. If dishonesty is necessary to garner support for a cause, is the cause truly worthwhile?

People don't like to be lied to, duped or manipulated. In the past few years, many people have learned that the organization they were supporting wasn't what it represented itself to be.

**This is where the moral high ground is ours:** We must be good stewards of the truth. We must continue to look for ways to improve animal welfare and be straightforward with our consumers. Once again, honesty is the best policy.

"While there is certainly more than one way to raise cattle profitably, there are at least a thousand ways to bollix it all up."

--- Unknown

"The person who never made a mistake never tried anything new."

---Dr. Albert Einstein

"Many ranches with financial problems are doing what they do quite well. The problem is what they're doing and what worked well 20-30 years ago doesn't work today. They must change what they are doing rather than improve what they are doing."

--- Burke Teichert

"You only make progress by making BIG changes to BIG things."

---Jim McAdams

# SEMEN AVAILABLE ON SPITZER RANCH BULLS

## TCB Catawba Warrior R532 --- R10009407 (Owned with Southern Accent Farm, Okeechobee, FL)

Curve Bender - Elite Top 10% for Both BW & YW. Trait Leader at #6 MK, #4 TM, #12 SC, #24 REA & #10↑FAT.

Complete genetic package for high accuracy breed leading EPDs. Amazing Top 25% or better in 8 traits with a 6 frame.

DNA TESTED FREE OF DD GENETIC DEFECT

Semen available through **Spitzer Ranch** or **Bovine Elite** at \$30/UNIT.

FALL 2013	CED	BW	WW	YW	MILK	TM	CEM	SC	REA	IMF	FAT
EPD	7.1	-1.7	37	73	24	43	4.3	1.3	0.81	0.03	0.019
% RANK	25	10	15	10	3	3	95	3	3	40	95
ACC	0.78	0.89	0.82	0.82	0.50		0.62	0.66	0.83	0.77	0.81

## SR Mohican Warrior Y174 --- R10204615

Curve Bender - Top 3% for BW and Top 15% for YW. Outstanding 15% or better in 6 Traits with a 5.7 frame.

Sire TCB Catawba Warrior R532 Five-Time and Dam's Sire SR Cadence Warrior S702 is Two-Time Trait Leader.

Semen available through **Spitzer Ranch** at introductory price of \$20/UNIT.

FALL 2013	CED	BW	WW	YW	MILK	TM	CEM	SC	REA	IMF	FAT
EPD	9.2	-2.8	27	59	18	32	6.3	1.0	0.38	-0.09	0.015
% RANK	5	3	35	15	10	15	85	10	35	85	95
ACC	0.31	0.34	0.29	0.29	0.16		0.22	0.22	0.31	0.24	0.30

## SR Wrangler Warrior T113 --- R10064502 (Owned with Hunt's H+ Brangus, Calhoun, GA)

Balanced high accuracy genetics for growth traits, milk and total maternal. Top 20% or better in 5 traits.

We have had a lot of requests for semen on his sire, Aces TF Wrangler 145/8 and what little we have is not for sale.

Here is a chance to obtain semen on a proven son out of an outstanding Cadence of Brinks 535D3 daughter.

DNA TESTED FREE OF DD GENETIC DEFECT

Semen available through **Spitzer Ranch** at \$25/UNIT.

FALL 2013	CED	BW	WW	YW	MILK	TM	CEM	SC	REA	IMF	FAT
EPD	3.1	0.8	38	62	17	36	3.9	0.2	0.38	-0.09	-0.010
% RANK	85	55	10	20	20	10	95	65	35	80	10
ACC	0.46	0.74	0.63	0.62	0.29		0.35	0.39	0.64	0.54	0.60

We offer volume discounts of 5% at 50 Units, 7.5% at 100 units and 10% at 200 units.

Semen on any of these bulls is discounted for use in **commercial cows only**.

All **commercial use** semen sales are coordinated through Ben Spitzer (864/723-3779).

Additionally, we have a limited quantity of Bargain Basement Semen available at \$10/UNIT.

See [www.srbulls.com](http://www.srbulls.com) or give us a call at 864/972-9140 on bulls and availability for Bargain Basement Semen.

## NEWS YOU CAN USE

*(Often we find tidbits of information and never find room for it. Herein are a variety of short, newsy notes we hope you will find interesting.)*

\*\*\*Agriculture is where progress has been amazingly continuous. In 1950 a farmer supplied enough food for 27 people, primarily in the US. In 1970 that same farmer supplied enough to feed 73 individuals. By 1990 farm productivity increased enough that one farmer fed 129 individuals. In 2012 we had progressed to where one farmer now feeds 155 citizens over the entire world. But we had better be able to continue our excellence as it is estimated that a single farmer will have to feed 264 people by the year 2050. *(American Farm Bureau)*

\*\*\*Americans on average spend slightly less than 10% of disposable income for food. Nearest to us are Germany where they spend about 12%, Italy and France which spend 15% and South Africa where they spend close to 20% of disposable income for food. The Chinese have to spend 30% of disposable income for food and in Indonesia, Kenya and Pakistan it takes 40% to 50% of their income just to eat. *(American Farm Bureau)*

\*\*\*Cattle buyers seem willing to pay a premium for truck-load-lots of calves that are test-negative for persistent infection with bovine viral diarrhea (PI-BVD). An analysis of over 353,000 calves that were marketed through Superior Livestock Auction found PI-BVD test-negative calves brought a premium of \$2.42/CWT for a net profit increase of close to \$10 on a 600# calf. Of these calves, 41 lots were identified as PI-BVD test-negative with laboratory diagnostic testing. That means a 600 pound calf netted a \$14.52 advantage and subtracting test costs of \$3.10 netted the ten dollar bill in more

profit. On the truckload-lot of 80 600# calves that's a pretty impressive \$800. *(Beef Magazine)*

\*\*\*Over time compounding interest really matters. Consider investing \$100 per month when you are 25 at 6% interest with no withdrawals. By the time you reach 65 you will have invested \$48,000 and will have a nest egg of near \$200,000. On the other hand, you could wait until you are 40 and then invest twice as much per month (\$200) at the same 6% interest. If you choose that option, when you are 65 you will have invested \$60,000; but your nest egg will only be about \$140,000. The secret is earning 6% on both your principle and the interest it accumulates each year. *(South Carolina Living)*

\*\*\*What does lean mean in today's beef marketing? For meat to be considered "lean" by USDA definition, a single serving must contain less than 10 grams total fat, 4.5 grams or less saturated fat and less than 90 milligrams of cholesterol. All of the hype about fat has led some consumers to believe meat cannot be healthy if it tastes good. They might think the only way to get lean beef is to buy from the lower quality grading SELECT meat case. But flavor does not have to be the sacrificial lamb of healthy eating. There are lots of high quality (Premium Choice or Certified Angus Beef (CAB)) cuts of beef that can fit the "lean" definition.

Be careful; "a lot of processed beef products advertised as lean, especially the cheaper ones, don't have much flavor because they are made with soy and added water to dilute the fat", says Mark Gwin of CAB. "Besides, I'd rather enjoy more flavor in a balanced diet and have a glass of water on the side", he adds.

"Intramuscular fat (%IMF), or marbling, largely determines beef

carcass value", says Texas A&M meat biologist Dr. Stephen Smith. "Beef with more marbling just tastes better."

"The difference in total fat percentage between CHOICE and SELECT is only between two and three percent", Guin says. "When consumers purchase less marbled SELECT cuts they are giving up a lot of palatability, texture and quality for a very small difference in total fat."

Marbling can offer more than improved taste. "There's a health benefit to eating well marbled beef (CHOICE) compared to the lower grading SELECT", Smith says. Beef with more marbling contains more oleic acid and has been shown to decrease LDL cholesterol.

Consumers can still maintain healthy diets while enjoying meats that fall outside of the lean category. Maybe if people like the flavor and eating qualities of the higher grading beef (Choice and Choice Premium), they could eat a slightly smaller portion. *(Feed Lot)*

\*\*\*While total cattle slaughter has averaged about 1.8 million head less from 2005 to 2011 than it did from 1995 to 2004, annual beef (meat) production is still about the same. The driver, of course, is more beef per animal and this is a function of both heavier carcass weight and higher carcass yield. There are a number of contributing factors for both of these increases.

First, the cattle today are simply better genetically. The advent of more cattle being measured for growth traits and carcass value and more sophisticated tools for making these data useful has allowed commercial cattlemen to make real and significant progress. It wasn't so long ago that the only people who knew what an EPD was had a Ph.D. behind their names. Now every professional cattleman not only knows what an EPD means,

but use then on a daily basis to make selections for their breeding bulls. And they do it very well!

Second, feeding programs at the feed lot are better. Research advances in how to feed, more accurate measurement of feed ingredients and many other factors have resulted in cattle that reach heavier weights faster while maintaining higher lean growth. We also have computer driven ration balancing programs that can fine tune feeding programs down to the tenth of a pound increase in daily gain.

Finally, we just get more carcass beef per pound of live weight (carcass yield) than in previous years. Plant processing efficiencies are better and processing of sub-primal cuts at the packing plant has squeezed more salable meat from the average carcass.

Better cattle genetically, better feeding systems, better processing and timely marketing have all combined to generate essentially the same amount of meat from fewer cattle. Of course the contribution that you as a commercial cattleman make are the genetics you produce with your cow herd. You must make sure your cattle fit the beef market of today to remain profitable. *(Daily Livestock Report from CME Group)*

## **MATT SYLER - PIONEER BRANGUS BREEDER**

*{Never have we published an obituary in our NEWSLETTER, but the contributions of Matt Syler cannot be ignored.}*

Matt Syler, native Texan, Pioneer Brangus Breeder and life-long cattleman died November 9, 2013 at the age of 86. After serving in the Navy during WWII Syler worked on ranches in Wyoming before attending Texas A&M where he earned a BS in Animal Science in 1951. He had worked summers for the then fledgling Willow

Springs Ranch Brangus operation in Burton, TX and became managing partner upon graduation.



**Ben Spitzer, Matt Syler and Doc Spitzer visit at the 2009 International Brangus Breeders Association Annual Awards Banquet. We were proud to be with Matt as he was awarded the 2009 Brangus Pioneer Award. Matt is a legend and a pioneer in America's Cattle Industry.**

The Brangus breed was in its infancy at that time and Matt had to do most things the hard way, generating  $\frac{1}{2}$ AN: $\frac{1}{2}$ BR to be bred to  $\frac{3}{4}$ AN: $\frac{1}{4}$ BR and  $\frac{3}{4}$ BR: $\frac{1}{4}$ AN to be bred to AN to generate First Generation  $\frac{5}{8}$ AN: $\frac{3}{8}$ BR Purebred Brangus. He was also scouring the country finding those few other first generation cattle to breed to those he was producing. Over the next 21 years he made Willow Springs Ranch into a world leading supplier of Brangus cattle and produced many leading herd sires and sire lines of Brangus genetics.

Matt had married Ann in 1950 and she had also become a key cog in the ranching operation. Needing a new challenge, they formed the Syler Sales team and managed Brangus sales across the country for over 25 years, always maintain their own Brangus herd near Burton. Matt Syler was the IBBA Brangus Breeder of the year in 2000 and honored with the Brangus Pioneer Award in 2009. Over the years Matt had served a total of four three year terms on the IBBA Board of Directors and served as secretary to the Board for eight years.

The Sylers were always active in community affairs of both Burton and Brenham, serving Brenham Memorial Hospital, Brenham

Elementary School, Burton Lions Club and the Washington County Bread Partners. Matt was a dedicated Christian and was intimately involved with "Walk to Emmaus" and mentoring others in their faith.

Syler was preceded in death by his beloved Ann and a son, Bentley. He also has daughters, Melanie (Tim) and Darla (Candido) and son Jeb (Alma) along with twelve grandchildren, twelve great-grandchildren and one great-great-granddaughter. Matt Syler 1927-2013. Gone but never forgotten by his family, his friends, a beef industry and a breed he served and loved all those years.

## **WHY BRANGUS CROSSBRED COWS REIGN SUPREME**

Brangus crossbred cows have the bred in genetics to handle those harsh environmental challenges that defeat many others. Brangus provide a simple solution to those beef operations that necessitate less labor inputs and demand cows that can get bred, calve unassisted and raise a big calf without much human interference.

No other breed offers as much heterosis to a designed, structured and well organized crossbreeding program because of: 1. Bos Indicus Genetics which data say can double heterosis over crosses among British and Continental cattle; 2. The largest database of the Bos Indicus breeds for accurate genetic calculations; 3. Proven ability to hang a high quality, high yielding carcass that qualifies for CAB status; 4. Generations of positive selection for performance, carcass and convenience traits. Brangus genetics used diligently on British and Continental cow herds work in the majority of the beef producing area of the US. Well designed Brangus rotational crossbreeding programs just plain work.

## COWS DON'T KNOW IT'S CHRISTMAS

By Joe Kreger who writes from his home in Tonkawa, OK. His books and CDs are available by calling 1-800-954-5263 or for personal appearances, call 1-816-452-3513.

*Cows don't know it's Christmas or Easter - or New Years. There ain't no way for a holiday with a pen of hungry steers.*

*While city dads are haulin' kids for a night of treats and tricks. The feedyard dad is on his horse, he's out there pullin' sick.*

*Country moms take the kids to church, fix dinner, head to the field. They're helpin' dads to harvest corn, out bringing in the yield.*

*Grain gets ripe on Sunday. Alfalfa bales at night. Profit margins run so thin, they've got to do it right.*

*Heifers calve at three A. M. when sleepin' feels just right. A rancher's out there watchin' with a pickup parkin' light.*

*Blizzards don't take holidays nor do folks who tend the stock. They just hump up and face it when the ponds froze like a rock.*

*Punchin' a time clocks not the way it's done on farm and ranch. You do those jobs when you have to, may not be another chance.*

*These folks are not complainin' and they sure don't brag and gloat. They're just raisin' families and tryin' to pay the note.*

*So when you're eatin' Christmas dinner in a joyous festive mood, Just pause right there for a prayer for the folks who grow our food.*

### REAL WORLD PERFORMANCE

Data are from our friends and customers Reid and Jack Arnold, Choestoea Farms, Westminster, SC. They are 7 years into a structured Brangus X Angus rotational crossbreeding program.

#### 67 Steer Calves:

- Born JAN - MAR
- Early-Weaned AUG 2, 2013 at 556 pounds.
- Backgrounded 52 days.
- Sorghum-Sudan pasture and soy hull/corn gluten feed mixture.
- Shipped weight of 724 pounds.
- 52 day gain of 3.23 pounds per day.

### SPITZER FAMILY NEWS

We, like many of you, don't always think we get much done until we sit down to write a note and realize just how busy we stay. Since our Summer 2013 Newsletter, Doc was a good physical therapy patient and has his knee back to 95%+. No pain, does whatever he pleases, is back to walking 3 miles 4-5 days a week and only occasional swelling. THANKS to those who have asked and especially prayed.

Fall saw us hauling SR Mohican Warrior Y174 to GENEX AL at Fort Payne for semen collection and getting rye/ryegrass planted. Unfortunately the rains stopped and for the first time in 31 years we have not had bulls on winter grazing. Gains were still not too bad on fescue and our commodity feed mix of soy hulls and corn gluten feed.

Once we have bulls to tend, we don't get far from home and calving season seems to come sooner each year. Heifers began October 10 and the first cow dropped hers October 27. So far only one minor assisted delivery (a cow who wanted to do

anything but lie down and calve and we had other things to do) and zero losses - a great year. We are now down to 5 stragglers who could calve as late as January 10 from last year's 67-day breeding season plus 14 days earlier for heifers.

We spent a very quiet but very thankful Thanksgiving with only Jason home; and he didn't stay but one night. Fortunately Ben arrived December 16 for a long Christmas visit. Notice we did not say vacation as we have completed Ultrasound Scans on all yearling bulls and heifers as well as freeze brands on same. Ben now has his own company, Spitzer Agribusiness and Silo&Co Productions, doing Ag Marketing and ranch/agribusiness promotional videos. We would be pleased for you to check him out at [www.siloandco.com](http://www.siloandco.com). He now lives near Justin, TX which puts him within 30 minutes of DFW airport for travel to anywhere, USA.

Ben has also turned out to be a life-saver as Doc seemed to continue his clumsy ways with badly spraining his left wrist. Lots of swelling and pain and a completely useless hand for a while, but it is healing fast. Ben pretty well took over and told dad to "just stay in the house". There was no argument.

Christmas was a really nice day for us with Jason and Ben to help celebrate. Brian, Loretta and family were not able to come to SC this year. We missed them, really missed the grandkids, but have to be willing to share them with the In-laws as well. Patricia and Doc treated themselves to a 2014 F350 Lariat - Four Door - 4WD - SRW - Diesel for Christmas. We actually picked it up December 20 so it really was a Christmas present. It is Kodiak Brown and White. Our other F350 was eight years old and while it was not high mileage, it just seemed time.

## SPITZER RANCH Professional Cattlemen's Bull Development Program

### Test 2013-1      168-DAY Off-Test Report ~ November 7, 2013

ID Number	Sire	EPDs											Birth		Adj Weaning				Test-Development			Adj Yearling				
		BW	CED	WW	YW	MK	TM	CEM	SC	REA	%IMF	FAT	Date	WT	WT	RAT	NC	ADG	RAT	WDA	SC	FS	WT	RAT	NC	
Z209	TCB Catawba Warrior R532	-1.8	7.9	30	55	17	32	6.0	0.7	0.49	0.02	0.005	10/07/12	68	514	102	6	NA	NA	NA	NA	NA	925	100	1	
Z203	Aces TF Wrangler 145/8	1.9	3.7	34	61	21	38	5.8	0.6	0.34	0.09	0.012	10/05/12	90	553	110	6	3.71	113	2.95	34.4	5.9	1146	110	4	
Z204	TCB Catawba Warrior R532	-0.5	6.3	33	63	21	37	5.5	1.1	0.73	0.07	0.012	10/05/12	74	494	98	6	3.46	106	2.68	35.4	4.6	1047	100	4	
Z206	TCB Catawba Warrior R532	-3.2	8.7	22	41	21	32	6.2	0.7	0.35	0.06	0.011	10/05/12	58	463	92	6	3.08	94	2.44	31.5	4.4	956	91	4	
Z210	MC Abrams 468T22	-0.1	6.3	36	65	15	33	6.8	0.4	0.61	0.03	-0.003	10/07/12	78	526	105	6	3.33	102	2.71	28.5	4.7	1058	101	4	
*Z201	SS MR 003 Of Total	0.1	5.7	27	54	17	30	7.0	NA	0.38	0.18	0.005	10/02/12	78	485	95	10	3.21	98	2.67	30.8	4.6	999	96	9	
Z211	TCB Catawba Warrior R532	-3.7	10.8	23	47	19	30	7.8	0.7	0.35	0.04	0.010	10/14/12	58	497	97	10	3.47	106	2.84	30.8	5.1	1052	101	9	
Z213	TCB Catawba Warrior R532	-1.8	8.9	26	53	19	32	6.7	0.7	0.62	-0.04	0.010	10/15/12	68	499	97	10	3.51	107	2.89	28.1	5.4	1061	102	9	
Z214	TCB Catawba Warrior R532	-2.2	8.8	25	50	20	32	6.2	0.8	0.43	0.02	0.001	10/18/12	72	508	99	10	3.39	104	2.86	36.0	5.5	1051	101	9	
Z215	PR Elixir 698L3	-0.1	5.4	26	46	16	29	7.2	0.1	0.12	0.11	0.007	10/20/12	82	547	107	10	3.21	98	2.90	32.8	6.0	1061	102	9	
Z228	SR Cadence Warrior S702	-3.5	10.3	20	39	16	26	7.9	1.1	0.02	0.06	0.011	11/08/12	64	527	103	10	2.98	91	2.76	32.2	4.7	1004	97	9	
Z230	SR Cadence Warrior S702	-3.7	10.5	23	47	13	25	8.0	0.7	0.11	0.01	0.005	11/13/12	60	525	103	10	3.51	107	2.99	29.5	5.9	1086	104	9	
Z233	SR Wrangler Warrior T113	0.3	5.2	26	44	16	29	5.5	0.2	0.39	0.03	-0.011	11/18/12	74	567	111	10	3.24	99	3.01	32.2	6.3	1086	104	9	
Z238	SR Wrangler Warrior T113	2.9	-1.2	36	61	13	31	5.2	0.2	0.14	0.00	-0.003	12/05/12	92	517	101	10	3.17	97	2.87	32.9	6.6	1024	98	9	
<b>14 Total Bulls</b>		<b>-1.0</b>	<b>6.9</b>	<b>27</b>	<b>52</b>	<b>17</b>	<b>31</b>	<b>6.6</b>	<b>0.6</b>	<b>0.35</b>	<b>0.05</b>	<b>0.005</b>		<b>73</b>	<b>516</b>	<b>101</b>		<b>3.33</b>	<b>102</b>	<b>2.81</b>	<b>31.9</b>	<b>5.4</b>	<b>1049</b>	<b>101</b>		

## SPITZER RANCH Professional Cattlemen's Bull Development Program

### Test 2013-2      168-DAY Off-Test Report ~ December 5, 2013

ID Number	Sire	EPDs											Birth		Adj Weaning				Test-Development			Adj Yearling				
		BW	CED	WW	YW	MK	TM	CEM	SC	REA	%IMF	FAT	Date	WT	WT	RAT	NC	ADG	RAT	WDA	SC	FS	WT	RAT	NC	
Z242	SR Wrangler Warrior T113	1.3	3.2	28	48	14	28	5.5	0.1	0.15	-0.07	-0.005	12/29/12	84	553	100	1	2.96	97	2.87	32.0	5.7	1027	100	1	
Z252	MC Abrams 468T22	1.5	-2.1	38	67	18	37	2.3	0.3	0.58	0.14	-0.005	10/28/12	92	677	100	1	3.30	108	3.11	31.2	5.3	1205	100	1	
Z261	Aces TF Wrangler 145/8	0.4	5.4	24	45	24	36	5.5	0.3	0.25	0.10	0.008	11/13/12	88	597	101	8	2.86	94	2.84	32.8	5.9	1054	100	1	
Z251	Aces TF Wrangler 145/8	-2.5	10.1	20	39	23	33	7.5	0.0	0.17	0.11	0.008	10/27/12	72	583	104	3	3.06	100	2.75	30.7	5.5	1072	103	3	
Z268	TCB Catawba Warrior R532	-2.6	9.3	24	52	19	31	6.6	0.9	0.42	-0.05	0.009	11/16/12	74	534	95	3	3.19	105	2.71	31.5	4.5	1044	100	3	
Z273	MC Abrams 468T22	-1.7	8.7	28	52	19	33	8.0	0.4	0.49	0.19	0.004	11/24/12	76	561	100	3	2.83	93	2.63	33.8	5.4	1014	97	3	
Z256	MC Abrams 468T22	2.7	1.1	41	71	21	42	5.4	0.4	0.44	0.16	0.004	11/07/12	94	715	114	5	3.32	109	3.31	34.8	7.3	1246	110	5	
Z266	MC Abrams 468T22	-1.1	7.2	31	59	17	32	6.8	0.5	0.62	0.16	-0.001	11/15/12	72	619	98	5	2.96	97	2.90	33.1	5.7	1092	96	5	
Z275	MC Abrams 468T22	0.1	6.0	31	58	19	34	6.5	0.4	0.54	0.14	-0.003	11/27/12	78	626	99	5	3.06	100	2.98	32.1	5.5	1115	98	5	
Z278	SR Mohican Warrior X004	-2.9	9.8	24	48	14	26	7.2	0.7	0.28	0.03	0.008	12/09/12	66	573	91	5	3.38	111	3.01	35.1	5.6	1113	98	5	
Z283	SR Mohican Warrior X004	3.0	-1.3	38	64	20	39	4.2	0.6	0.45	0.00	0.008	12/28/12	96	616	98	5	3.13	103	3.04	33.3	6.2	1117	98	5	
Z262	Aces TF Wrangler 145/8	-0.1	5.9	24	47	24	36	5.2	0.4	0.25	0.07	0.000	11/13/12	86	576	97	8	2.67	88	2.73	29.8	6.2	1004	93	7	
Z267	Aces TF Wrangler 145/8	-0.8	7.8	23	48	20	32	6.4	0.5	0.42	0.02	0.002	11/16/12	82	541	91	8	3.24	106	2.89	31.7	6.2	1059	98	7	
Z271	MC Abrams 468T22	1.0	3.9	35	64	20	38	6.1	0.5	0.60	0.16	-0.002	11/19/12	98	628	106	8	2.78	91	2.93	32.3	5.8	1073	99	7	
Z276	Aces TF Wrangler 145/8	0.5	5.6	26	50	15	28	6.1	0.4	0.27	0.03	0.007	12/01/12	86	578	98	8	3.64	120	3.20	35.8	6.4	1161	107	7	
Z277	SR Mohican Warrior X004	-2.0	8.9	27	52	19	33	7.4	0.5	0.37	0.08	0.013	12/08/12	80	583	98	8	2.62	86	2.73	34.9	6.3	1002	92	7	
Z284	SR Mohican Warrior X004	-2.1	10.1	21	38	14	25	8.0	0.3	0.17	-0.03	0.004	12/30/12	78	568	96	8	3.07	101	2.96	30.0	6.7	1059	98	7	
Z285	SR Mohican Warrior X004	-0.5	6.0	33	57	19	36	4.3	0.6	0.48	-0.06	0.000	01/11/13	86	666	112	8	3.51	115	3.41	36.2	7.6	1228	113	7	
*Z293	Yon Right Time T342	-0.3	3.9	32	59	16	32	4.7	NA	0.42	0.26	0.005	11/14/12	80	771	100	1	2.83	93	3.20	34.9	7.4	1223	100	1	
Z295	WT Uppercut Warrior U843	0.8	0.8	28	52	16	30	3.6	1.0	0.35	0.02	0.000	11/22/12	88	684	109	4	3.09	101	3.08	35.8	7.1	1178	110	2	
Z296	WT Uppercut Warrior U843	-1.8	8.5	22	44	15	27	7.1	1.0	0.35	0.01	0.000	11/24/12	78	634	101	4	2.46	81	2.81	35.0	5.7	1027	96	2	
<b>21 Total Bulls</b>		<b>-0.3</b>	<b>5.5</b>	<b>29</b>	<b>54</b>	<b>19</b>	<b>33</b>	<b>5.9</b>	<b>0.4</b>	<b>0.39</b>	<b>0.07</b>	<b>0.003</b>		<b>83</b>	<b>613</b>	<b>100</b>		<b>3.05</b>	<b>100</b>	<b>2.96</b>	<b>33.2</b>	<b>6.1</b>	<b>1101</b>	<b>100</b>		

\*Bulls Z201 and Z293 are ULTRABLACK

Average EPDs SPITZER RANCH BRANGUS BULLS - Tests 2013-1 and 2013-2

EPDs	BW	CED	WW	YW	MK	TM	CEM	SC	REA	%IMF	FAT
<b>SPITZER RANCH Bulls</b>	<b>-0.6</b>	<b>6.1</b>	<b>28</b>	<b>53</b>	<b>18</b>	<b>32</b>	<b>6.2</b>	<b>0.5</b>	<b>0.37</b>	<b>0.06</b>	<b>0.004</b>

Average EPDs BRANGUS Nonparents - Fall 2013 Sire Summary

EPDs	BW	CED	WW	YW	MK	TM	CEM	SC	REA	%IMF	FAT
<b>BRANGUS Non-Parents</b>	<b>0.8</b>	<b>5.0</b>	<b>24</b>	<b>44</b>	<b>11</b>	<b>23</b>	<b>7.0</b>	<b>0.5</b>	<b>0.31</b>	<b>0.02</b>	<b>0.000</b>

# SPITZER RANCH

Professional Cattlemen's  
Performance Tested Brangus Bull Sale  
Customer Brangus Gold Commercial Female Sale  
Saturday, February 22, 2014 at 1:00 PM (EST)  
At the Ranch in Fair Play, SC

Exit North off I-85 at Exit 2, Go North on SC HWY 59  
for 2 miles and look for our ranch sign on your left.

Sale catalogs sent only on request unless you are a former buyer;  
in which case you will receive a catalog sometime in early February.

*Spitzer Ranch*  
S

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